

LESSON PLAN.		Academic Session :- 2022-2023	
		Subject :-SALOON MANAGEMENT	
Teacher :- MRS. CHINMAYEE NAYAK.		SUBJECT CODE:- THEORY	
MONTH	Week	DAYS/DATE	Period
JANUARY	3rd week	16/1/24 - TUESDAY	1
		19/1/24 - FRIDAY	1
	4TH WEEK	22/1/24 - MONDAY	3
	5th WEEK	29/1/24 - MONDAY	3
		30/1/24 - TUESDAY	1
FEBRUARY	1st WEEK	5/2/24 - MONDAY	3
		6/2/24 - TUESDAY	1
		9/2/24 - FRIDAY	1
	2nd week	12/2/24 - MONDAY	3
		13/2/24 - TUESDAY	1
		16/2/24 - FRIDAY	1
	3rd week	19/2/24 - MONDAY	3
		20/2/24 - TUESDAY	1
		23/2/24 - FRIDAY	1
	4TH WEEK	26/2/24 - MONDAY	3
		27/2/24 - TUESDAY	1
	MARCH	1st WEEK	4/3/24 - MONDAY
2nd WEEK		11/3/24 - MONDAY	3
		12/23/24 - TUESDAY	1
		15/3/24 - FRIDAY	1
3rd WEEK		18/3/24 - MONDAY	3
		19/3/24 - TUESDAY	1
	22/3/24 - FRIDAY	1	
	1st WEEK	2/4/24 - TUESDAY	1
		5/4/24 - FRIDAY	1
	2nd WEEK	8/4/24 - MONDAY	3
		9/4/24 - TUESDAY	1

APRIL		12/4/24 - FRIDAY	1
	3rd WEEK	15/4/24 - MONDAY	3
		16/4/24 - TUESDAY	1
		19/4/24 - FRIDAY	1
		22/4/24 MONDAY	3
	4TH WEEK	23/4/24 - TUESDAY	1

	SEMESTER:-4th
	Total Period :-40
	Theory :-05PER/WEEK
Syllabus to be covered	Syllabus actually covered
INTRODUCTION	
INTRODUCTION	
WHAT YOU SHOULD KNOW ABOUT OPENING A SALOON	
OPENING A SALOON	
PARKING FACILITIES	
PARKING FACILITIES	
PARKING FACILITIES	
PROPER ELECTRICAL & WATER SUPPLY	
PROPER ELECTRICAL & WATER SUPPLY	
PROPER ELECTRICAL & WATER SUPPLY	
WASH ROOM FACILITY	
WRITTEN AGGREEMENTS	
WRITTEN AGGREEMENTS	
LOCATION OF OTHER SALOONS IN THAT AREA	
HEALTH CARE CENTRE IN NEARBY LOCALITY	
PLANNING THE PHYSICAL LAYOUT	
THE RECEPTION AREA	
THERAPY AREA	
WASHROOM	
BUSINESS OPERATION & PERSONNEL MANAGEMENT	
CREATE GOODWILL	
CREATE GOODWILL	
BE A LEADER OF BEAUTY FASHION	
APPOINTMENT RECORDS	
APPOINTMENT RECORDS	
GRIEVANCE RECORD	
GRIEVANCE RECORD	

SELLING IN THE BEAUTY SALOON	
SELLING PRINCIPLES	
TYPES OF PATRONS & WAYS OF HANDLING THEM	
TYPES OF PATRONS & WAYS OF HANDLING THEM	
SELLING PRINCIPLES	
Revision	

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LESSON PLAN.		Academic Session :- 2023-2024	
		Subject :-SALOON MANAGEMENT	
MISS. KRISHNA PARIDA		SUBJECT CODE:- PRACTICAL	
JANUARY	3rd WEEK	17/1/24 - WEDNESDAY	1
	4TH WEEK	22/1/24 - MONDAY	3
		24/1/24 - WEDNESDAY	1
	5th WEEK	29/1/24 - MONDAY	3
		30/1/24 - WEDNESDAY	1
FEBRUARY	1st WEEK	5/2/24 - MONDAY	3
		7/1/24 - WEDNESDAY	1
	2nd week	12/2/24 - MONDAY	3
	3rd week	19/2/24 - MONDAY	3
		21/2/24 - WEDNESDAY	1
	4TH WEEK	26/2/24 - MONDAY	3
		28/2/24 - WEDNESDAY	1
MARCH	1st WEEK	4/3/24 - MONDAY	3
		6/3/24 - WEDNESDAY	1
	2nd WEEK	11/3/24 - MONDAY	3
		13/3/24 - WEDNESDAY	1
	3rd WEEK	18/3/24 - MONDAY	3
		20/3/024 - WEDNESDAY	1
	4TH WEEK	27/3/24 - WEDNESDAY	1
	1st WEEK	3/4/24 - WEDNESDAY	1

APRIL	2nd week	8/4/24 - MONDAY	3
		10/4/24 - WEDNESDAY	1
	3rd WEEK	15/4/24 - MONDAY	1
	4TH WEEK	22/4/24 - MONDAY	3
		24/4/24 WEDNESDAY	1

	SEMESTER:-4th
	Total Period :-
	Theory :-04PER/WEEK
WITH	
THE PARTRONS IN THE SALOON	
PRACTICE OF COMMUNICATION	
WITH	
PRACTICE IN GREETING THE PATRONS	
PRACTICE IN GREETING THE PATRONS	
PRACTICE IN HANDLING PROSPECTIVE PATRONS	
PRACTICE IN GREETING THE PATRONS	
PRACTICE IN GREETING THE PATRONS	
PRACTICE IN GREETING THE PATRONS	
PRACTICE IN HANDLING PROSPECTIVE PATRONS	
PRACTICE IN HANDLING PROSPECTIVE PATRONS	
PRACTICE IN HANDLING PROSPECTIVE PATRONS	
PRACTICE IN HANDLING PROSPECTIVE PATRONS	
PRACTICE IN HANDLING A REGULAR PATRON	
PRACTICE IN HANDLING DIFFERENT TYPES OF PATRONS	
PRACTICE IN HANDLING DIFFERENT TYPES OF PATRONS	
PRACTICE IN HANDLING DIFFERENT TYPES OF PATRONS	
PRACTICE IN KEEPING APPOINTMENT RECORDS	
PRACTICE IN KEEPING APPOINTMENT RECORDS	
PRACTICE IN KEEPING SERVICE RECORDS	
PRACTICE IN KEEPING SERVICE RECORDS	

PRACTICE IN KEEPING DAILY RECORDS	
PRACTICE IN KEEPING DAILY RECORDS	
PRACTICE IN KEEPING DAILY RECORDS	
REVISION	
REVISION	