

ACADEMIC LESSON PLAN OF 2022-Winter (15th September 2022 to 22nd December 2022)

Discipline: ETC	Semester: 5 th	Name of the Teaching Faculty: Khirabdhi Tanaya Mohapatra
Subject: Entrepreneurship & Mgt & Smart Tech.	No. of days/per week class allotted:4p/week	Semester From: 15 th September 2022 to 22 nd December 2022
Week	Class Day	Theory Topics
(15 th sep to 16 th sep 2022)	1 st	Concept /Meaning of Entrepreneurship Need of Entrepreneurship
	2 nd	Characteristics, Qualities and Types of entrepreneur, Functions Barriers in entrepreneurship Entrepreneurs vs. Manager
(19 th sep to 23 rd sep 2022)	1 st	Forms of Business Ownership: Sole proprietorship, partnership forms and others
	2 nd	Types of Industries, Concept of Start-ups
	3 rd	Entrepreneurial support agencies at National, State, District Level(Sources): DIC, NSIC,OSIC, SIDBI, NABARD, Commercial Banks, KVIC etc
	4 th	Technology Business Incubators (TBI) and Science and Technology Entrepreneur Parks
(26 th sep to 30 th sep 2022)	1 st	Business Planning SSI, Ancillary Units, Tiny Units, Service sector Units
	2 nd	Time schedule Plan, Agencies to be contacted for Project Implementation Assessment of Demand and supply and Potential areas of Growth
	3 rd	Identifying Business Opportunity Final Product selection
	4 th	Revision class of Unit-2
(10 th Oct to 14 th oct 2022)	1 st	Preliminary project report , Detailed project report , Techno economic Feasibility, Project Viability , Doubt clearing of Unit-3
	2 nd	Definitions of management , Principles of management
	3 rd	Functions of management (planning, organising, staffing, directing and controlling etc.)
	4 th	Continued from previous part :Functions of management (planning, organising, staffing, directing and controlling etc.)
(17 th oct to 21 th oct 2022)	1 st	Level of Management in an Organisation , Revision and doubt clearing of Unit 4
	2 nd	Production management <input type="checkbox"/> Functions, Activities <input type="checkbox"/> Productivity
	3 rd	<input type="checkbox"/> Quality control <input type="checkbox"/> Production Planning and control
	4 th	Inventory Management <input type="checkbox"/> Need for Inventory management <input type="checkbox"/> Models/Techniques of Inventory management
(25 th oct to 28 th oct 2021)	1 st	Continued from : Models/Techniques of Inventory management
	2 nd	Financial Management <input type="checkbox"/> Functions of Financial management <input type="checkbox"/> Management of Working capital
	3 rd	Costing (only concept) <input type="checkbox"/> Break even Analysis
	4 th	Brief idea about Accounting Terminologies: Book Keeping, Journal entry, Petty Cash book, P&L Accounts, Balance Sheets(only Concepts)
(31 st oct to 4 th Nov 2022)	1 st	Marketing Management Concept of Marketing and Marketing Management
	2 nd	Marketing Techniques (only concepts)

	3 rd	Concept of 4P s (Price, Place, Product, Promotion)
	4 th	Human Resource Management □ Functions of Personnel Management
(07 th to 11 th Nov 2022)	1 st	Manpower Planning, Recruitment, Sources of manpower, Selection process, Method of Testing, Methods of Training & Development, Payment of Wages , Revision of Unit- 5
	2 nd	Introduction about Leadership & Management
	3 rd	Leadership Definition and Need/Importance
(14 th nov to 18 th nov 2022)	1 st	Qualities and functions of a leader Manager Vs Leader
	2 nd	Style of Leadership (Autocratic, Democratic, Participative)
	3 rd	Doubt clearing on Leadership lesson
	4 th	Motivation □ Definition and characteristics
(21 th to 25 th no 2022)	1 st	Importance of motivation Factors affecting motivation
	2 nd	Theories of motivation (Maslow) Methods of Improving Motivation
	3 rd	Importance of Communication in Business Types and Barriers of Communication
	4 th	Revision on motivation lesson
(28 th nov to 02 th Dec 2022)	1 st	Complete revision of Unit- 6
	2 nd	Work Culture, TQM & Safety □ Human relationship and Performance in Organization
	3 rd	Relations with Peers, Superiors and Subordinates
	4 th	TQM concepts: Quality Policy, Quality Management, Quality system
(05 th to 09 th Dec 2022)	1 st	Continued : TQM concepts: Quality Policy, Quality Management, Quality system
	2 nd	Continued : TQM concepts: Quality Policy, Quality Management, Quality system
	3 rd	Legislation a) Intellectual Property Rights(IPR), Patents, Trademarks, Copyrights
	4 th	Features of Factories Act 1948 with Amendment (only salient points)
(12 th Dec to 16 st Dec 2022)	1 st	Features of Payment of Wages Act 1936 (only salient points)
	2 nd	Revision of Factories Act.
	3 rd	Smart Technology □ Concept of IOT, How IOT works
	4 th	Continued : Smart Technology □ Concept of IOT, How IOT works
(19 st dec to 22 th dec 2022)	1 st	Components of IOT, Characteristics of IOT, Categories of IOT
	2 nd	Applications of IOT- Smart Cities, Smart Transportation , Smart Home, Smart Healthcare
	3 rd	Applications of IOT- Smart Industry, Smart Agriculture, Smart Energy Management etc.

Khiraabdi Tanaya Mohapatra

Signature of Teaching Faculty

